Md Latiful Ahad

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github.com/latifulahad

Education

Queens College

Bachelors of Arts Psychology 2015

GPA 3.3 / 4.0

Skills

**Languages:**

* ES6 (Basic)
* Ruby( Intermediate lvl competency)
  + Basic knowledge of data types,  administering and manipulating data within a structure, specific to the languages mentioned is well understood.
  + Unit level concepts such as class interactions are also we understood(For Ruby).
  + Language interpreter’s role in creating programs is well respected given that a common source of bugs are related to structural deficiencies.
  + Intermediate level of understanding of the concept of time complexity and its significance when designing algorithms after asymptotic analysis.
* RDBMS: learning in progress for SQLite for pairing with Framework tool (Rails)
* Currently use VS code editor in personal device for practice, but I have experience with using terminal shells (IRB && PRY) for work as well.

Experience

November  2013 - October 2016

Macy’s, Manhasset - Sales Associate/ Merchandiser

* Helped increase department(home) performance stats during Holidays(7-12% in 2014 fall,  and another 9% in 2015 fall….numbers provided by then MTM Ray Tamney) by averaging 20 hours of O.T. every week from  October to inventory period in January.
* Ensured merchandise placement was up-to-date relative to directives, this in return optimized promotional brand’s sales, as exposure was a determining factor of how much gets RTV-ed(returned to vender) at the end of the product’s sale-cycle.
* Replenished as priority one on a daily basis, to increase motivation within recurring clients to continue visiting rather than resorting to other means of making purchases.

May  2017 - July 2017

Times Square Consulting, Manhattan - Internship

* Organized client information based on frequency of accounts with In-house lending company(Global Funding Experts) and also third party companies in EXCEL.
* Communicated with clients regarding details within the process of getting approved up until signing of contract to ensure seamless transition of application  and the reduction of the client potentially becoming irate.
* Made follow-up calls after approval of contract to help build rapport and increase probability of selling other services that the client could benefit from, which in return increased the payment duration that led to greater profit margins. .
* Major take-away from this experience was the sheer amount of man hours necessary to refine a given pitch and also to build multiple pitches based on the pragmatic of the contracts in an of itself.